

**PRESS INFORMATION****Deutsche Wohnen's conwert bid failure**

London, 16 April 2015 – As one of conwert's ("CWI") largest shareholders, on 6 January 2015, we had publicly demanded that the management team swiftly set in motion a program of immediate and substantial value creation. In our letter we demanded from CWI (i) a reduction of interest cost, (ii) a reduction of vacancy, (iii) a commitment to cost cuts, (iv) a reduction of complexity in three public listings, (v) a cancellation of all costly interest rate swaps and (vi) a proper reflection of market values of real estate via a substantial revaluation.

Deutsche Wohnen ("DWO") took advantage of the situation and only 5 weeks later published its interest in controlling and restructuring conwert. While we initially had welcomed DWO's intention, we - from the beginning - disagreed with DWO's style, tactics and foremost of all: its offered price. In many takeover situations in our careers, we have seen acquisitions fall short, but never to this extent. Their insisting on an offer price of 25% below book value proved to be costly to DWO and even failed to catch the interest of the vital third of free shareholders, as such minimalistic acceptance would have been sufficient in addition to the irrevocables DWO received from Haselsteiner/Ehlerding. A belated negative campaign against Petrus Advisers, free shareholders, the only independent board member and the company itself sealed the fate of this ill-priced takeover.

We are pleased with the Austrian takeover commission, financial market regulator, small shareholders and institutional and event driven funds who were able to see through an intellectually thin cloud of threats into the reality of an amazing bargain. We are also pleased with the company's founder, Günter Kerbler, for speaking out in a direct way.

Petrus Advisers now look forward to the company and its bankers setting in motion all restructuring measures as they were laid out by us. The largest constituency amongst CWI's shareholders are retail shareholders with entry prices between Euro 14.4 and Euro 15.7. It is our job and foremost the job of CWI's management team to ensure rapid value. The company is endowed with some of the most sought-after real estate in the current market environment. As such, we see substantial value creation over and above DWO's failed bid and over and above CWI's current book value. We also look forward to the company's AGM in May.

**Press contact**

[press@petrusadvisers.com](mailto:press@petrusadvisers.com)

+44 (0)20 7933 8831